

THE HOME BUYER'S GUIDE

Presented by:
The Edie Waters Team
Edie Waters, Pam Crispell, Scott Finley
Marvin Teson and Tabb Reese
RE/MAX of k.c.
3727 N. Oak Trafficway
Kansas City, MO 64116
Office: 816.453.7400
EdieWaters.com

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Home Buying Goals & Objectives

- Why have you decided to purchase a home now?
- What are your primary needs and concerns?
- What has been your experience in buying a home?
- What are positive features about your present home?
- What are the negative features?
- New home requirements?
- Other needs (schools, features, etc.)
- What home styles & locations would be suitable?
- How many homes have you already looked at?
- Financing preference?
- Down payment range?
- Earnest deposit range?
- Is there someone else whose advise you will seek before making a decision?
- If we were to find a house today, would you buy it?

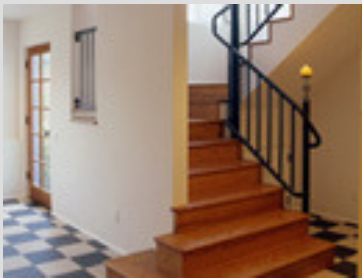


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MY HOME FINDER



My Home Finder gives you the ability to use the Advanced Search, Save Searches, save and organize properties into Favorite Folders, and receive E-mail Notices of newly listed properties that meet your advanced search criteria.

- **Easy-to-use search capabilities that include geographic area, school district, floor plan, architectural style, exterior features and much more. An unlimited number of searches can be tracked.**
- **E-mail notification of new listings, price changes, status changes, open house dates, and virtual tours.**
- **Agent and buyer can exchange and save comments on each home for later review as they work through the buying process.**

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